### **Transaction Process**

# *01*

Sales establish business relationships with customers

#### ¥

### 02

Sales send detailed quotations according to customer product requirements

### ¥

## 03

The customer and seller communicate to determine details and contract

#### $\downarrow$

### 04

The customer signs the contract after accepting the price and other matters

### ¥

## 05

Sales inform the production department of the specific information about the order

#### ↓

## 06

The production department confirms the delivery date and shipping date

# ¥

# 07

The production department arranges production, quality inspection, packaging, etc.

## ¥

# 08

After the customer confirms that the quality and quantity of the product meet the standard, the final payment will be paid

### ¥

## 09

Load products and ship to the dock

# ł

# 10

Shipment to the destination port